

Role Description

| Role: | SEO assistant |
|--------------------|--------------------------------|
| Business function: | Products and services - search |
| Reporting to: | SEO Director |
| Managing: | N/A |
| Prepared on: | 7 December 2017 |

1. Purpose and Scope

The purpose of this Role Description is to describe the **SEO assistant** role.

To support the development and implementation of strategic SEO activity to achieve client objectives, integrating with other services as required.

This role description is not inflexible but is an outline and account of the main duties and capabilities. The role holder should however carry out any other reasonable duties commensurate with the role, as the needs of the company require.

2. Role Responsibilities

2.1 Key responsibilities

- To support SEO activity for maximum performance in order to meet client objectives
- To understand the products, competition, industry, marketing goals and objectives of each of your clients
- To deliver hands on work as required
- To identity and recommend on-site and technical changes and to carry out 'hands-on' changes where required
- To carry out advanced and detailed search intent analysis to better understand the searchers' intentions and needs. To periodically reassess the changing marketplace in order to ensure that customers' needs are well understood
- To carry out detailed back link analysis and identify opportunities from appropriate referral sources

2.2 KPIs and reports

- To measure success across all client activity carried out
- To produce insightful reports for clients utilising the BLUF framework efficiently demonstrating the value of work carried out against client objectives

 To use a variety of proprietorial and third party tools to compile and draw insight from both company-specific, sector-specific and generic industry data, in order to better understand user trends and behaviour and add context to the performance on each account

2.3 Best practice and organisation

- To keep fully up-to-date with industry developments
- To identify, evaluate and share resources, tactics and techniques, freely sharing knowledge, insight, best practice and ideas across the agency
- To represent Fresh Egg at industry events when required and to represent the Company in a professional and knowledgeable manner
- To maintain a strong understanding and high proficiency of use of key analytical, market intelligence tools and Fresh Egg proprietary tools

Key behaviours should be aligned to core values at all times.